

# BAUSCH+Health

**2022-2024  
Pharmaceutical Industry  
Fellowship Program**



**RUTGERS**  
Institute for Pharmaceutical  
Industry Fellowships

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# BAUSCH+Health

On behalf of Bausch Health Companies and the Ernest Mario School of Pharmacy at Rutgers University, thank you for expressing your interest in the Pharmaceutical Industry Fellowship Program. As you consider your next steps after pharmacy school, we encourage you to explore the world of pharmaceuticals and how Bausch Health could help you to expand your opportunities.

Designed by pharmacists, these fellowships are a two-year program in our 1) Medical Affairs Health Economics & Outcomes Research (HEOR) department for Bausch Health Company (BHC), which spans across all divisions of BHC and 2) Medical Affairs dermatology division Ortho-Dermatologics.

In the HEOR fellowship, you will have the opportunity to understand what the value of a pharmaceutical product is for patients, prescribers and payers, how this value changes over the life cycle of a product, and gain a deep understanding on how to create or adapt the value story across the various stages of a product's life.

In the Medical Affairs fellowship, you will be working with different functions from Drug/Device Development, Clinical Operations, Pharmacovigilance and Risk Management, Global Regulatory Affairs, Global Medical Affairs, Global Medical Information, Marketing, and Managed Care Accounts. These collaborations will bring you to a deeper understanding of the drug/device development process, the commercialization of new products, and the regulations that our industry faces every day.

At Bausch Health, our vision is to be a trusted health care partner that is based on the pillars: Quality Healthcare Outcomes, Customer Focused, Innovation, Efficiency, and People. Our company's mission and goal is to bring health care products, including drugs and devices, to market to help improve the lives of people around the world. Since we are considered a mid-size pharmaceutical company, you will find relatively few tiers in the organizational structure. This allows the medical affairs teams to move at the speed of business and this structure will give you regular opportunities to participate in team meetings, promotional committee review meetings, grant review meetings, external meetings. Bausch Health values each person and his or her contribution.

During the interviews, you will find that the team enjoys a collaborative culture where discussions and new ideas become a reality. We wish you the best of luck wherever your career path takes you.

Best Regards,

George J. Joseph, MS, Ph.D  
VP, Health Economics & Outcomes Research (HEOR)  
Bausch Health Company

Tina J. Lin, Pharm.D  
VP, Medical Affairs  
Ortho Dermatologics

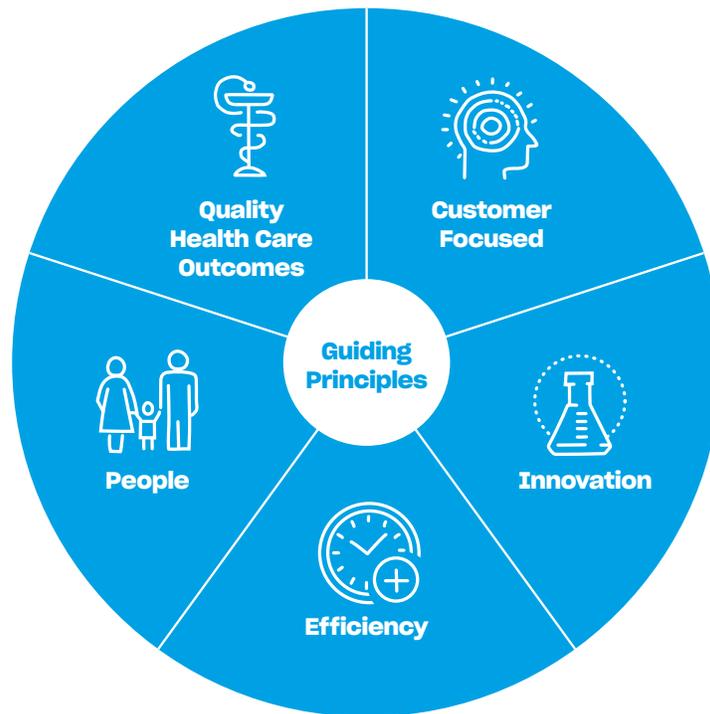
## Company Overview

*Bausch Health is focused on improving people's lives with our health care products. We are delivering on our commitments to patients, health care providers, other stakeholders and society, as we build an innovative company dedicated to advancing global health.*

More information can be found at [www.bauschhealth.com](http://www.bauschhealth.com)

### Our Vision

To Be Your Trusted Health Care Partner



### Core Values

Accountability • Agility • Courage • Integrity • Teamwork • Results Orientation

### Our Mission

Improving People's Lives With Our Health Care Products



## OUR VISION

To be your trusted health care partner

## OUR MISSION

Improving people's lives with our health care products

## OUR GUIDING PRINCIPLES

Bausch Health's mission is supported by five pillars - guiding principles that are foundational to our success and future growth. They provide overall direction for the company and the tools necessary to rise to any challenge.

- ▶ **Quality Health Care Outcomes:** We are dedicated to delivering high-value, meaningful products and services that resonate with patients and prescribers. Bringing value to our stakeholders while delivering safe and effective products is at the heart of everything we do.
- ▶ **Customer Focused:** We measure ourselves and our actions through the lens of our customers and patients. We build strong relationships with customers and deliver on quality products and service.
- ▶ **Innovation:** Innovation is essential, as we search out new ways and continuously identify opportunities to design, develop and advance creative, ethical solutions that are timely and effective.
- ▶ **Efficiency:** Focus and execution enables us to drive productivity, leaving no stone unturned in identifying where we can make improvements and deliver value. We address the challenges of a changing market quickly and never compromise on quality.
- ▶ **People:** Our employees come to work each day focused on improving people's lives. They are essential to the success of the organization. We strive to build and retain a strong team by recognizing and rewarding excellence, and by creating development opportunities.

## OUR VALUES

Our core values define what we stand for, how we conduct ourselves and how we interact with colleagues, customers, vendors, shareholders and others. Our core values are:

- ▶ **Accountability:** Accepting personal responsibility for our actions and focusing on finding solutions and delivering results. We keep our promises and commitments.
- ▶ **Agility:** Responding rapidly to changes in the internal and external environment without losing momentum or vision.
- ▶ **Courage:** Acting decisively and leading boldly, imagining and pursuing new possibilities for our future. We stand up for what is right and support others who do so.
- ▶ **Integrity:** Conducting business with the highest standards of professional behavior and ethics. We are transparent, honest, ethical and fair in all of our interactions; people trust us to adhere to our word.
- ▶ **Teamwork:** Achieving common goals through open and honest communication. We show concern for one another and are supportive of each other's efforts.
- ▶ **Results Orientation:** Consistently delivering required business results, meeting deadlines and complying with quality, productivity and performance standards.



## A Comprehensive Portfolio



### Sample of Marketed Products

Company	Disease State	Product
Salix	Hepatic Encephalopathy IBS-D Travelers' Diarrhea	Xifaxan® (rifaximin)
	Opioid-induced Constipation	Relistor® (methylnaltrexone bromide)
	CIC and IBS-C	TRULANCE® (plecanatide)
	Ulcerative colitis (UC)	UCERIS® (budesonide)
Ortho-Dermatologics	Psoriasis	SILIQ® (brodalumab)
		Duobrii® (halobetasol/tazarotene)
		Bryhali® (halobetasol)
	Acne	Arazlo™ (tazarotene)
		Altreno® (tretinoin)
		Onexton® (clindamycin/BPO)
		Retin-A-Micro® (tretinoin)
	Atopic Dermatitis	Elidel® (pimecrolimus)

For a comprehensive list of marketed and pipeline products, please visit our company website at <https://www.bauschhealth.com>



## About us...

*Bausch Health headquartered in Bridgewater, NJ focuses on shaping the future of our patients through our innovative product portfolio and future drug pipeline. With a robust number of business units such as Ortho-Dermatologics and Salix Pharmaceuticals under our umbrella company of Bausch Health, our fellows are exposed to various therapeutic landscapes throughout their two-year program.*

**U.S. Headquarters  
Bridgewater, NJ**



## Our Current Fellows



### Danellys Borroto, PharmD, 1st Year Fellow

*The Bausch Health, Health Economics and Outcomes Research (HEOR) fellowship provides a diverse experience capturing the value of pharmaceutical products through various methods and across multiple therapeutic areas.*

*All preceptors and team members in the program prioritize having a supportive work environment that promotes both professional and personal growth of the fellow.*

*During my time as a fellow, I have felt immense support from the team in achieving my goals, building a strong foundation, and expanding my knowledge within HEOR.*

*I am beyond grateful for the opportunities that Bausch Health has offered me thus far and am excited to contribute to the expansion of this extraordinary program.*

### Adarsh Konda, PharmD, 2nd Year Fellow

*The Bausch Health U.S. Medical Affairs fellowship is a special experience spanning multiple roles within medical affairs in the realms of both drugs and medical devices.*

*This fellowship was born out of a passion project with the support of directors and preceptors who truly value my personal and professional growth.*

*My interests have been prioritized every step of the way and the team has overdelivered on my desired learning experiences.*

*Beginning with an exceptional foundational year has provided me with a launching point for gaining expertise in my selected projects during the 2nd year of my fellowship.*

*I am beyond grateful for the time that I have spent here and the time that is still to come at Bausch Health.*



## Program Directors



**Ud Ntuen, PharmD**

**Job title:** Medical Science Liaison

**Education:**

- ▶ BSc, North Carolina A&T State University, Greensboro
- ▶ PharmD, Campbell University College of Pharmacy and Health Sciences, Bules Creek



**Nicole Rawnsley, PharmD**

**Job title:** Senior Medical Science Liaison

**Education:**

- ▶ BSc, Iowa State University, Ames
- ▶ PharmD, Duquesne University, Pittsburgh

## Preceptors



**Ankur Dashputre, M.S., Ph.D candidate (ABD)**

**Job title:** Associate Director, Health Economics and Outcomes Research

**Education:**

- ▶ MS (in Pharmacy Administration), Duquesne University, Pittsburgh
- ▶ PhD (in Health Outcomes & policy Research), University of Tennessee

## Preceptors



**Eric Guenin, PharmD, Ph.D, MPH**

**Job title:** Fellowship Director and Sr. Director, Medical Affairs

**Education:**

- ▶ Universite de Rennes France
- ▶ Ernest Mario School of Pharmacy
- ▶ University of California at Berkeley

Also serves as a preceptor to Rutgers PharmD students.



**Elizabeth Johnson, PharmD**

**Job title:** Senior Director, Medical Information

**Education:**

- ▶ PharmD from University of the Sciences in Philadelphia
- ▶ BA (Chemistry) degree from Rutgers University

Formerly served as a preceptor to Rutgers PharmD students.



**George Joseph, M.S., Ph.D**

**Job title:** VP, Health Economics & Outcomes Research

**Education:**

- ▶ BPharm from University of Mumbai
- ▶ M.S, University of Georgia
- ▶ PhD, University of California at Los Angeles

Rutgers HEOR preceptor at a prior company.

## BHC HEOR Fellowship

*Two-Year Fellowship 2022-2024*



**Danellys Borroto, PharmD**

- ▶ Nova Southeastern University
- ▶ First-Year Fellow 2021-2023

### Overview:

As US Healthcare faces significant financial and other challenges, pharmaceutical/biotechnology companies are working to holistically assess and communicate the value of their products to patients, physicians and payers. The goal of the two-year Health Economic & Outcomes Research (HEOR) fellowship is to develop professionals who will understand the healthcare ecosystem and how to analyze the intrinsic/potential value of pharmaceutical products for all stakeholders. They will learn how the value of pharmaceutical products is identified, quantified, adapted, evolved, and communicated across the life cycle of the product. From first in human trials, to an investigational product under FDA review, through product launch, and finally to product nearing loss of patent exclusivity.

### BHC HEOR fellow will:

- ▶ Work on products across the Gastroenterology and Dermatology divisions of BHC
- ▶ Learn through hands on experience and Understand how HEOR is not a one-size-fits all discipline but changes to address the value challenges for each individual therapeutic area
- ▶ Be a part of the cross functional team (Clinical, Medical, Market Access, Regulatory and Commercial) which works to assess the value of the asset throughout its lifecycle
- ▶ Collaborate and eventually lead HEOR studies which span across the entire value spectrum:
  - ▶ Patient Reported Outcomes-as key measures in planned trials and regulatory interactions associated with it
  - ▶ Real-World Evidence to identify unmet needs or comparative effectiveness
  - ▶ Develop de novo Health Economic Models (Cost Effectiveness and Budget Impact) and population calculators
- ▶ Gain an in-depth understanding of value-based pricing
- ▶ Co-author peer-reviewed publications from clinical conferences to ISPOR/AMCP presentations and journal articles
- ▶ Understand the strategic fit of the evidence generated and help design strategic communication tools in compliance with current regulatory guidance
- ▶ Have opportunities to gain strategic understanding of the regulatory implications of Real-World Evidence and Patient Focused Drug Development
- ▶ Complete coursework in Health Outcomes, Policy, and Economics at Rutgers as part of the fellowship program, which will complete their HEOR training by teaching them the advanced quantitative skills

## U.S. Medical Affairs

### *Two-Year Fellowship 2022-2024*



**Adarsh Konda, PharmD**  
California Northstate University  
Second-Year Fellow 2020-2022

### Overview

U.S. Medical Affairs provides medical strategy and clinical support for both our internal and external stakeholders. It is an integral role of our company's structure as it provides unmatched support in the launch process and life cycle of new medicines, creates and disseminates scientific communication to requesting parties, and provides field-based medical information and knowledge to the medical community.

During the two-year Medical Affairs Fellowship, the fellow will work within all aspects of the Medical Affairs team, providing support through all of its functionalities. The fellow will acquire knowledge in immunology and inflammatory diseases with potential for exposure to aesthetics and medical devices in relationship to the dermatology landscape. Our robust portfolio will provide the fellow opportunities to work within and better understand various products and the competitive landscape.

### Goal

The primary focus of this fellowship is to gain a deeper understanding of the role, work cross-functionally within different departments and learn how to strategize within U.S. Medical Affairs.

### Objectives

- ▶ Provide fellows with the opportunity to expand their clinical knowledge through their time in both the industry and academic setting, making them highly marketable for employment in the pharmaceutical industry
- ▶ Possibility to build a unique and coveted intelligence of medical devices, including regulatory science, safety and efficacy evaluation, materials, performance and standards
- ▶ Gain hands-on experience with the development and execution of multi-faceted projects with the medical affairs team
- ▶ Participate in key medical activities which may include development of strategic medical plans, creating resources for the field medical team, authorship and attending advisory boards
- ▶ Participate in a mentorship program with upper management and Rutgers alumni to explore career interests, project opportunities and all topics relating to career development
- ▶ Learn and enhance competencies in leadership, internal and external relationships, teamwork and medical strategic planning

## Year 1

### **Medical Strategy and Competitive Intelligence**

- ▶ **Preceptor:** Eric Guenin, PharmD, Ph.D, MPH
- ▶ **Length of rotation:** 6 months
- ▶ **Potential responsibilities:**
  - The design and implementation of a medical strategy for acne including competitive intelligence and early-stage technologies scouting to support and complement IDP-126. Additional projects may be added.
  - Medical Review of Promotional Review Committee materials
  - Strategic planning of publications
  - Management and implementation of company sponsored and investigator initiated studies
  - Assist and/or lead Advisory Board
  - Updating medical speaker decks
  - Engaging and fostering of KOL relationships
  - Respond to Requests for Medical Information

### **Medical Information**

- ▶ **Preceptor:** Elizabeth Johnson, PharmD
- ▶ **Length of rotation:** 6 months
- ▶ **Potential responsibilities:**
  - Understand and perform how to conduct literature searches, including how to evaluate scientific data.
  - Get exposure to major products that the department works on across multiple divisions
  - Understand the basic role and function of Medical information; handle MIRFs and get exposure to fulfillment of standard response documents

## Year 2

The fellow will have the flexibility to choose where he or she would like to spend the second year of the program, based on interest and availability. Within Medical Affairs they will have the opportunity to explore the medical science liaison (MSL) role, the managed market role, and projects with the respective medical directors for acne, psoriasis or atopic dermatitis. For example, the fellow may choose to spend their second year working specifically with our biologic for plaque psoriasis, meaning they will work hand in hand with the medical director for SILIQ® to participate in advisory boards, complete pharmacovigilance projects, and work with thought leaders on investigator-initiated studies. Another option may include working closely with the medical information team and the MSL director to gain experiences in medical data creation and dissemination, data publishing and thought leader engagement.



**Joseph A. Barone**, Pharm.D., F.C.C.P.  
Dean and Professor II  
Ernest Mario School of Pharmacy  
Rutgers University



**Carolyn Seyss**, Pharm.D.  
Fellowship Director and RPIF Alumna  
Institute for Pharmaceutical Industry Fellowships  
Ernest Mario School of Pharmacy



**Michael Toscani**, Pharm.D.  
Research Professor, Fellowship Director Emeritus  
Institute for Pharmaceutical Industry Fellowships  
Ernest Mario School of Pharmacy

## Program History

In 1984, at Rutgers, The State University of New Jersey, the Ernest Mario School of Pharmacy and two pharmaceutical companies began a collaborative pilot program to evaluate the potential contributions of clinically-trained pharmacists within a pharmaceutical industry practice setting. Following the successful pilot, the Rutgers Pharmaceutical Industry Fellowship (RPIF) Program grew significantly and expanded to include 21 companies within the pharmaceutical and biopharmaceutical industry and approximately 300 fellows.

In 2002, Dr. Ernest Mario generously provided an endowment to establish the ***Institute for Pharmaceutical Industry Fellowships*** to enhance and promote the role of pharmacists in industry through the RPIF Program. The Institute staff members:

- ▶ provide leadership and administrative support;
- ▶ promote quality, communication, and scholarly activity; and
- ▶ arrange specialized fellowship training opportunities within the pharmaceutical and biopharmaceutical industry.

In 2018, our program expanded to offer interdisciplinary fellows' training by adding select physician fellowship opportunities to our well-established program.

The RPIF Program has thrived under the leadership of the founder, Dr. Joseph A. Barone, Dean and Professor II of the Ernest Mario School of Pharmacy, Dr. Carolyn Seyss, the Director for the Institute for Pharmaceutical Industry Fellowships, and Dr. Michael Toscani as Director Emeritus.

More than 1,300 Post-Doctoral Fellows have completed the RPIF Program, most of whom are experiencing influential and rewarding careers in the pharmaceutical and biopharmaceutical industry throughout the US and abroad. The RPIF Program has Preceptors and Mentors from industry who share their knowledge and experiences with the Fellows through an intense but closely-guided training program. Assignments and projects are challenging, meaningful, and designed to enhance understanding of the pharmaceutical and biopharmaceutical industry and the Fellow's functional area(s). Our goal is to provide the environment for Fellows to build the foundations for their careers as future leaders in the industry.

## Professional Development Series

All Fellows gather once monthly as a group to participate in the Professional Development Day (PDD) series, an important component of their training that complements the hands-on experience provided at the partner companies. The PDDs are steered by a committee of Fellows and are designed to enhance the Fellows' leadership skills such as emotional intelligence, communication, critical decision making, and presentation skills. Fellows develop skill sets under the guidance of external trainers. PDDs also provide general knowledge about various aspects of drug development/commercialization and issues facing the pharmaceutical and biopharmaceutical industry, and promote connectivity and a sense of community among Fellows and alumni from different companies and disciplines.

The Fellows can learn from each other through individual and group presentations and debates on topics and issues related to the pharmaceutical and biopharmaceutical industry. The dynamic forum of PDD provides an opportunity for open discussion and debate among fellows, Rutgers faculty, and company Preceptors. In addition, outside experts provide training and professional development in a variety of areas (e.g., tools for corporate success; professional writing, presentations, meeting facilitation, negotiating, influencing, networking, and conflict resolution skills; giving and receiving feedback; and business and dining etiquette). Other PDD guest speakers include senior industry executives, patient advocacy groups, and successful RPIF Program alumni who share their insights and experiences. Importantly, PDDs provide an excellent opportunity for Fellows to interact with each other and develop lasting personal friendships and a strong professional network of Fellows, faculty, alumni, and other industry executives.

## Key Program Features

The Rutgers Pharmaceutical Industry Fellowship Program **FOSTERS** the growth and development of future pharmaceutical and biopharmaceutical industry professionals and leaders through the following key program features:

<b>F</b>	<b>O</b>	<b>S</b>	<b>T</b>	<b>E</b>	<b>R</b>
<p><b>Family of Leading Companies-</b> Partners include several of the top global pharmaceutical and biopharmaceutical companies.</p>	<p><b>Outstanding Alumni Track Record-</b>Over 1,300 alumni hold prominent positions at many leading companies.</p>	<p><b>Strong Network-</b> Fellows develop valuable, lasting connections with each other, alumni, Preceptors, and faculty.</p>	<p><b>Trusted and Proven Since 1984-</b> the Rutgers Fellowship Program is nationally recognized, trusted, and proven as the key pathway to industry for pharmacists as future leaders.</p>	<p><b>Enhanced Career Development-</b> Breadth of experiences informs career path choices and increasingly challenging assignments build depth of experience, enhancing the potential for accelerated career paths.</p>	<p><b>Rigorous Academic Component-</b> Rutgers affiliation provides academic and professional development opportunities.</p>

Rutgers, The State University of New Jersey, with over 71,000 students in its three campuses, is one of the major state university systems in the United States. The New Jersey College of Pharmacy was founded in 1892 and was incorporated into the University in 1927. The Ernest Mario School of Pharmacy is part of Rutgers Biomedical and Health Sciences, the only state school of pharmacy in New Jersey, with approximately 1,350 students in its Doctor of Pharmacy degree program. The Rutgers Ernest Mario School of Pharmacy is located on the University's main science and technology campus in Piscataway, New Jersey. Because of its relationship with and, for most, close proximity to the nation's leading pharmaceutical and biopharmaceutical companies, the Ernest Mario School of Pharmacy and the RPIF Program are uniquely capable of providing fellows with advanced training in the pharmaceutical and biopharmaceutical industry.

## Application Process and Eligibility Requirements:

Pharmacy Fellows for the Rutgers Pharmaceutical Industry Fellowship Program are selected on a nationally competitive basis. Candidates must have completed a Doctor of Pharmacy degree from an ACPE-accredited institution before July 1 of the fellowship term

### How to Apply:

**Interviewing is conducted on a rolling basis. Interested candidates may submit their application and supporting materials (letter of intent, curriculum vitae, and three letters of recommendation) during October 2021 by visiting our website at: [pharmafellows.rutgers.edu](http://pharmafellows.rutgers.edu)**

All application materials **must be submitted electronically to the RPIF Website.**

Required Items	Deadline*
Letter of Intent (LOI)	November 1st
Curriculum Vitae (CV)	November 1st
3 Letters of Recommendation (LORs)	December 5th

**\*Candidates are considered on a rolling basis. Submission of materials prior to deadline is strongly encouraged.**

### Your Letter of Intent & Letters of Recommendation should be addressed to:

Joseph A. Barone, Pharm.D., F.C.C.P.  
Dean and Professor II  
Ernest Mario School of Pharmacy  
Rutgers, The State University of New Jersey  
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